

# Cellular Lease Management Options

	Lease Buyout	Tower Company	Consultant	In-House
Telecommunications Experience	Yes	Yes	Yes	No
Capital Influx	Yes	Yes	No	No
Revenue Sharing	50%	Existing structure - 60% New structure - 40%	None	N/A
Marketing New Sites	No	Retains portion of any new leases	Solicits new sites on behalf of District	Limited experience
Manage New Installations	No	No	Yes (if District requests)	Yes
Manage Modifications	No	No	Yes (if District requests)	Yes
Plan Review	No	No	Yes (if District requests)	Yes
Represent Carriers	No	Yes	None	N/A
Reduce Staff Time	No	No	Yes	No

## Legend

Benefits District	Does not benefit District
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